

Data Coverage: The True Measure of Compliance Readiness

Flip your data collection strategy to future-proof compliance

The problem: traditional data collection keeps teams on the treadmill

Most compliance programs rely on supplier outreach to gather data through emails, portals, and PDFs. It's slow, repetitive, and resets every time regulations change. This approach drives supplier fatigue, stalls coverage at 30-40%, and leaves teams stuck chasing documents rather than building lasting compliance readiness.

The real issue isn't supplier responsiveness—it's a collection model that can't scale.

Our solution: flip the data collection strategy

Compliance doesn't have to start and end with supplier requests. Source Intelligence turns the traditional model upside down with a data-first approach that builds coverage before outreach ever begins.

1 We start with the data you already have

We aggregate internal systems, part specifications, and commercial databases to establish a reliable baseline.

Most of that data already exists in your ecosystem; you just have to access it.

2 We automate and enrich the data

Our platform pulls, validates, and enriches information from ERP and PLM systems and leverages Agentic workflows to access records from public sources, including regulatory and supplier databases.

This gives your team a strong, pre-populated dataset from day one.

3 We engage suppliers only when necessary

Once existing data is matched and verified, supplier outreach becomes focused and minimal.

Outreach targets the true gaps: information that only specific suppliers can provide.



This approach reduces supplier fatigue, improves data quality, and builds lasting trust.

Why it works: from fatigue to full coverage

Traditional outreach captures static documents that quickly become outdated. Source Intelligence replaces that with a reusable product data layer that stays accurate as requirements evolve.

Our platform aggregates and enriches product data, then continuously checks it against current and emerging regulations. When full material declarations (FMDs) are available, we capture them once and reuse that information instead of re-collecting it from suppliers.

The result is a living view of compliance data that compounds over time—building coverage instead of sending your team back to square one. This shift transforms efficiency, data quality, and supplier relationships. The comparison below shows how.

Traditional supplier engagement

- ✘ 30–40% coverage that resets with every regulation
- ✘ Manual PDFs, portal logins, and repeated outreach
- ✘ Supplier fatigue and low response rates
- ✘ Reactive, regulation-by-regulation cycle

Source Intelligence data coverage approach

- ✔ Continuous coverage that scales across all regulations
- ✔ Automated data pull, enrichment, and validation
- ✔ Minimal outreach, higher trust, and faster responses
- ✔ Proactive, future-ready compliance built on living data

Make data coverage your compliance advantage

Stop chasing declarations and start building lasting data coverage. Source Intelligence unifies, enriches, and validates supplier data through AI automation and expert oversight, keeping your team ahead as regulations evolve.

[Schedule a demo](#)